

### Sold Summary

	Jun-2011	Jun-2010	% Change
Sold Dollar Volume	\$4,247,250	\$6,417,888	-33.82%
Avg Sold Price	\$137,008	\$156,534	-12.47%
Median Sold Price	\$125,000	\$179,900	-30.52%
Units Sold	31	41	-24.39%
Avg Days on Market	149	172	-13.37%
Avg List Price for Solds	\$143,865	\$167,094	-13.90%
Avg SP to OLP Ratio	82.2%	84.6%	-2.86%
Ratio of Avg SP to Avg OLP	81.0%	83.3%	-2.81%
Attached Avg Sold Price	\$125,012	\$136,054	-8.12%
Detached Avg Sold Price	\$162,200	\$180,247	-10.01%
Attached Units Sold	21	22	-4.55%
Detached Units Sold	10	19	-47.37%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

### Inventory

	Jun-2011	Jun-2010	% Change
Active Listings	216	264	-18.18%
New Listings	49	95	-48.42%
New Under Contracts	36	31	16.13%
New Contingents	14	5	180.00%
New Pendings	50	36	38.89%
Total Pendings	102	78	30.77%

### Financing (Sold)

Assumption	0
Cash	11
Conventional	4
FHA	13
Other	3
Owner	0
VA	0

### Days on Market (Sold)

0	0
1 to 10	3
11 to 20	3
21 to 30	3
31 to 60	5
61 to 90	5
91 to 120	0
121 to 180	6
181 to 360	3
361 to 720	2
721+	1

### Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	1	1	0	4
\$50K to \$99,999	1	2	2	4	1	0	0	14	19	3
\$100K to \$149,999	0	1	1	3	0	0	0	9	26	4
\$150K to \$199,999	0	4	1	6	1	0	0	19	52	7
\$200K to \$299,999	0	0	1	0	1	0	0	26	22	3
\$300K to \$399,999	0	0	1	0	0	0	0	5	1	0
\$400K to \$499,999	0	0	0	0	0	0	0	1	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	0	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
<b>Total</b>	<b>1</b>	<b>7</b>	<b>6</b>	<b>13</b>	<b>3</b>	<b>0</b>	<b>1</b>	<b>75</b>	<b>120</b>	<b>21</b>
Avg Sold Price	\$75,000	\$126,271	\$164,667	\$130,488	\$186,333	\$0	\$45,000			
Prev Year - Avg Sold Price	\$0	\$124,600	\$176,800	\$132,637	\$184,988	\$176,449	\$0			
Avg Sold % Change	0.00%	1.34%	-6.86%	-1.62%	0.73%	0.00%	0.00%			
Prev Year - # of Solds	0	7	11	12	8	3	0			

### Active Detail